

PENNSYLVANIA UNDERGROUND STORAGE TANK

INDEMNIFICATION BOARD

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IN RE: FOURTH QUARTER 2023 BOARD MEETING

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BEFORE: J. STEPHEN HIEBER, Chair

MEMBERS: Ben Lorah, Stephanie Wissman, Charles
Kullman, Troy Conrad, Amy Forbes-Witt,
Andy Greiner, Greg Perry, Nila Manning,
Michael Howells, Ted Harris, Andrew
McMenamin, Chris Hartman

HEARING: Thursday, December 14, 2023
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Harrisburg, PA 17102

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ATTORNEY LORAH: Well, good morning.

This is the fourth quarter meeting. Before we get started, I'll just introduce myself. My name is Ben Lorah. I'm the Executive Director of the Underground Storage Tank Indemnification Fund. I took over Rick's old position in October of this year. So this is my first go-round with this meeting. So we'll see how it goes.

So before we get started, this is - as you can see, here is a link to the agenda and the Board packet that was shared earlier. There's also a link in the chat, if you'd like to access it. And we'll start with a roll call.

So first off is Stephanie Wissman online? How about Jonathan Lutz? Moving on. Kevin Forsyth. Okay. One second. We'll make sure that -. Okay, so no one's muted.

Okay. Guattan Patel? Andy Greiner.

MR. GREINER: Here.

ATTORNEY LORAH: Okay, so we do have sound. Nila Manning?

MS. MANNING: I'm here. Thank you.

ATTORNEY LORAH: Good morning.

1 Ted Harris?

2 MR. HARRIS: Good morning.

3 ATTORNEY LORAH: Richard Negrin?

4 Troy?

5 MR. CONRAD: I'm here.

6 ATTORNEY LORAH: Greg Perry? I see
7 you on the video call. Steve Hieber.

8 CHAIR: I'm here.

9 ATTORNEY LORAH: Good morning, Steve.
10 William Buckfelder?

11 Michael Howells?

12 MR. HOWELLS: Here. Good morning.

13 ATTORNEY LORAH: Good morning. Andrew
14 McMenamin.

15 MR. MCMENAMIN: Here.

16 ATTORNEY LORAH: And Chris Hartman.

17 MR. HARTMAN: I'm here.

18 ATTORNEY LORAH: Good morning.

19 So we have a quorum. So we are ready
20 to begin. So Mr. Hieber, take it away.

21 CHAIR: At this time I'd like to call
22 the fourth quarter, December 14, 2023 Underground
23 Storage Tank Indemnification Board meeting to order.

24 That said, Ben, would you like to
25 start?

1 ATTORNEY LORAH: Sure.

2 So the first thing on the agenda is
3 just reviewing the Board terms. We have two coming
4 up for renewal this year, Alex Beluga and Greg Perry.
5 So that will be happening later this year. So I'll
6 reach out to you, see if you wish to continue, and
7 then help you through the process of reappointment.

8 And another reminder, at the March
9 meeting we will be having the Chair and Vice Chair
10 elections for the Board. So that's something coming
11 up.

12 And that's all I have for the term
13 information.

14 So I believe we're headed to the
15 actuarial report next. So I'll stop sharing my
16 screen and Chaz will share this.

17 MR. KULLMAN: Okay, great. Thank you.

18 So I'll try to multitask and split
19 this line as I go. So I'd just like to go over the
20 results of our review and discuss the main
21 assumptions, observations.

22 For the agenda, we'll start with the
23 actuarial study, look at the trends in the claims
24 data. Then we'll move on to the position at June 30,
25 2023, both the loss and ALAE estimates and what that

1 means for the balance sheet at June 30, 2023.

2 Next we'll look at the pro-forma
3 estimates and financial statements, with a focus on
4 adequacy of rates or fees. And then we'll finish up
5 by looking at the Tank Installers Indemnification
6 Program, specifically the future underwriting income.

7 So we'll start with the actuarial
8 study. The main part of the actuarial study is
9 estimating the loss and expense reserves. We didn't
10 change any of our actuarial models that we use. We
11 still use multiple models. They're applied
12 separately to loss and expense. And as in prior
13 years, we have more information for loss versus
14 expense.

15 On the loss side, we have paid loss
16 plus case reserve values. On the expense side, we
17 just have paid expense. And as you'd expect, the
18 loss component is the main driver of the reserves.
19 It accounts for approximately 90 percent.

20 As part of our review, we updated the
21 model assumptions based on the June 30, 2023 data and
22 the updated exposure information. And our main
23 findings are that the favorable loss experience has
24 continued that we've seen in prior years due to the
25 active management of the claims and costs. The next

1 slide outlines these and the other historical
2 changes.

3 There's really nothing new here. And
4 if you look on the executive summary, page 12 - pages
5 12 and 13, you can find additional details. The most
6 recent change, which we've talked about the last
7 couple of meetings, is the 2018 regulation changes,
8 which require more inspections and testing, and that
9 change has impacted the frequency.

10 Proceed. The next slide summarizes
11 the frequency by year. Column four shows the total
12 number of filed claims by calendar year. You can see
13 it's been lower since 2017, up through 2018. And
14 then after the 2018 regulation changes, it shot up
15 over 200 claims per year in 2019 and '20. And then
16 since then, it's moderated, with notably low
17 frequency in 2021, at 172, and the first six months
18 of 2023, where we saw 80 claims.

19 It's also helpful to look at the
20 annual claim counts between reviews. This next slide
21 shows the number of claims reported between each
22 period from 7/1 to 6/30.

23 Since the prior review, you can see at
24 the bottom there we had 173 new claims, and that
25 would be compared to our prior projection of 196. So

1 there were fewer claims than expected.

2 going forward for '23, '24, we're
3 projecting 185 claims, and that's approximately the
4 four-year average. So we're kind of coming off that
5 spike in 2021.

6 The next slide shows a graph of the
7 frequency. The solid red line shows the claim counts
8 by year. The solid blue line shows the frequency
9 rate, which is the number of claims per tank, and the
10 dotted lines are our frequency projections. You can
11 see from this the general frequency patterns look the
12 same for the raw counts versus the counts per tank.
13 In other words, the trends aren't driven by the
14 exposures.

15 And if you look at the blue frequency
16 rate curve, you can see that our projection, the
17 dotted blue line, for 2024, lies above 2018 and
18 prior, but below those spike years '19 and '20.

19 Okay. So frequency has improved since
20 last year. The other data trends that we were seeing
21 the last few years have continued. For instance,
22 claims continued to be closed more quickly, and you
23 can see that through the steadily declining number of
24 open cases.

25 As of June 30, 2023, there are 805

1 cases. That's approximately a 7.6 percent drop from
2 the prior year. And looking back, the five years
3 prior to the most recent change, we were getting
4 drops of like two and a half to five percent. So it
5 was a bigger drop than usual in the number of open
6 claims.

7 In addition to the claim closures,
8 claim cost activity has also been favorable. We look
9 at two things with this. The first is we track the
10 closure average cost. Those kind of have to be taken
11 with a grain of salt, because there's a big lag
12 between the file date and the close date,
13 approximately five to eight years. But those average
14 costs have been improving and have continued the last
15 12 months.

16 For instance, this is the third year
17 in a row that the average cost per claim has been
18 below \$200,000.

19 The second thing we look at is our
20 prior model predictions versus the actual experience.
21 And comparing the reported loss to our prior
22 projections, we saw 10 million less reported in the
23 last 12 months. And on a paid basis we saw 8 million
24 less paid loss as well. So both better than
25 expected.

1 On the expense side, we saw
2 approximately 2 million less paid expense than we had
3 predicted.

4 So what's the impact on the estimates
5 from that favorable loss experience? This next slide
6 shows the change in the ultimate loss in ALAE
7 estimates at June 30, 2023 versus the prior year. If
8 you look down at the bottom of the difference column,
9 you can see that we reduced the total ultimate loss
10 estimates by approximately 38 million for the periods
11 June 2022 and prior.

12 As a reference, last year we had
13 decreased them 30 million. So it's a bigger decrease
14 than we had last year. And you can see, looking at
15 the percentage difference column, that most of those
16 decreases occur in the more recent, more immature
17 years. Looking back to 2011 and prior and any of
18 those individual years, the most they changed was
19 approximately 800,000.

20 Okay. So the next slide graphs the
21 ultimate loss in expense per exposure unit, which is
22 registered tank. So the red line at the bottom is
23 the 2023 estimate, And as a reference we have the
24 prior two years. So you can see that curve has been
25 moving down, steadily decreasing. And if you look at

1 the space between the curves, it's notable that the
2 biggest decrease was for 2019 and 2020, those two
3 high frequency years.

4 As those years have continued to
5 mature, we're seeing that the higher frequency, as we
6 - I think we expected with the regulation changes,
7 isn't necessarily translating into a proportional
8 increase in cost.

9 So next we compare the ultimate loss
10 estimate to revenue. The last column shows the
11 ultimate loss and expense relative to revenue. You
12 can see that since 2005 the ratios have been below a
13 hundred. That's loss over revenue.

14 Prior to 2005, the rates were
15 inadequate, but since 2005 the program has been
16 adequately funded. So when you add in other costs
17 and investment income, it covers - the revenue is
18 enough to cover all that.

19 Looking at the bottom of that last
20 column, the total to date revenue, expense to
21 revenue, it's the first time it dropped below a
22 hundred percent. So we've made up a lot of ground
23 over the years. Last year it was 104 percent.

24 So where are we at 6/30/2023, as far
25 as the balance sheet, I won't say too much on this

1 because I think Ben's going to cover that later, the
2 details of some of the other changes, but the main
3 change for us is the surplus at the bottom is
4 142,000,000. That was 77 million a year ago and we
5 projected it to be approximately 94 million.

6 And really the difference in the
7 projected versus actual, the majority of it is the
8 decrease in the loss estimates that were made in
9 response to the favorable loss experience. And I
10 think you'll remember we had a bad investment income
11 year leading up to 6/30/22. Fortunately, investment
12 income was much better the last 12 months.

13 So that's 6/30/23.

14 What about the pro-forma estimates,
15 where we focus on the accuracy of rates?

16 For this, we start with the
17 underwriting assumptions for the upcoming year, which
18 is lost ALAE and revenue. We continue to reflect the
19 favorable loss experience. So both frequency and
20 severity decreased compared to our projections from
21 last year.

22 We already talked about the 5.4
23 percent decrease in projected frequency. On the
24 severity side, we decreased the average cost per
25 claim projected for the upcoming year by just over 6

1 percent. And then combining those two reductions, it
2 amounts to an approximately 11 percent reduction in
3 the projected loss and expense for '23-'24.

4 Revenue during the last 12 months was
5 approximately 3 percent lower than we had expected.
6 So we lowered our projected revenue a bit, 2 percent.
7 And as a reference, the prior 12 months - the last 12
8 months compared to the prior 12 months saw a
9 reduction in revenue of approximately 1.1 percent.

10 So we've been expecting gas
11 consumption to go down and drive that number down a
12 bit. At 1 percent - we're thinking more it's going
13 to be like one-and-a-half percent now, as what we've
14 seen the last 12 months.

15 So that's the '23-'24 underwriting
16 assumptions. We apply trends to these to project
17 future loss, expense and revenue. The trends, the
18 only changes we made, the throughput revenue trend is
19 now negative one-and-a-half percent, which I just
20 mentioned. It was negative one percent last year.
21 The trend in average ALAE per claim, we lowered that
22 from 3 percent to 2 percent, just based on the trends
23 we're seeing in the data. That seems to be trending
24 just like the loss we previously had at a higher
25 rate.

1 So these trends are applied to our
2 assumptions for '23-'24 to get future projections,
3 which we can see. In this graph we're looking at the
4 ultimate loss in ALAE per tank. And the dotted lines
5 show the projected rate for this year versus the
6 projections from our prior year. The red dotted line
7 is this year's projection.

8 You can see it dropped approximately
9 11 percent, which I just mentioned on the prior
10 slide. And because we lowered the expense trend,
11 it's at a slightly less angle. It's trending at 2
12 percent per year instead of 2.1.

13 So we can also look at the projections
14 relative to revenue. So this is just like the slide
15 we saw earlier, but we extended out ten years. This
16 is loss in ALAE per dollar of revenue. The ten-year
17 projection shows that the losses and expenses are
18 adequately funded through the ten-year projection
19 period here, focusing on underwriting income. We
20 have positive underwriting income under these
21 projections through the year '29-'30, which is seven
22 years. Last year's projections we added out positive
23 underwriting income out through '27-'28.

24 And I guess the only other comment
25 here is kind of putting all those trend rates

1 together, the last column here is trending at
2 approximately 3.4 percent. That's up from 3 percent
3 last year and that's mainly driven by the reduction
4 in revenue we're expecting. That's negative
5 one-and-a-half percent versus negative one.

6 So this is the lost ALAE and revenue.
7 The other pro-forma costs and assumptions are on this
8 next slide.

9 Nothing changed materially here, other
10 than we lowered the return on cash and invested
11 assets from 5 percent to four and a half, just based
12 on treasury yield rates we're seeing, as well as the
13 historical return the users have seen on their
14 portfolio. So really nothing changed here other than
15 that.

16 And again, we're doing all this
17 because we want to assess the adequacy of the funds.
18 So the forward requirement is to set fees to have a
19 positive cash and invested assets balance for at
20 least five years. And similar to last year, that is
21 met.

22 This next slide shows the ten-year
23 projections. And page nine of the executive summary
24 shows it broken out by year, if you want to see that.
25 But the goal here is to look at the cash and invested

1 assets.

2 As a reference, at June 30, 2023, the
3 cash and invested assets are 417,000,000. So you can
4 see, looking at the third column from the right here,
5 that only grows over the ten year -.

6 And another reference value is the I
7 mentioned earlier the surplus at June 30, 2023 is
8 142,000,000. You can see that grows as well, looking
9 at the second to last column.

10 So cash and invested assets remain
11 nonnegative during the whole period. In fact, that
12 holds if you extend it out to 20 years as well. And
13 all the interest rates we're looking at, which is a
14 range of four to five. So clearly that meets the
15 Board requirements of at least five years.

16 The other criteria we typically look
17 at is a more stringent approach to assume no decrease
18 in surplus during the next ten years. And you can
19 see above that second to last column that we had
20 noted, there is no decrease in surplus as is.

21 So the answer to, do we need to raise
22 rates to keep that surplus from decreasing over the
23 ten-year period is no, no rate change is needed. And
24 similarly that would hold if we wanted to meet that
25 criteria for 20 years out and the interest rates.

1 Okay. So that's the USTIF results.

2 Next is TIIP. Here we see the data at
3 June 30, 2023 just loss compared to the prior year.
4 The real data changes here are you can see 2013, '14
5 row. There was a case open at 125,000 of loss
6 reserve. That case was dismissed. That's that
7 change in column four at the top there.

8 We got three new claims in the last 12
9 months. All of those are at the preliminary reserve
10 values of 125. And then there was an open claim in
11 '21-'22 period. That's still open. It was reserved
12 at \$500,000 of loss. That went up to 1.75 million
13 and it's still open.

14 So this is a really low claim volume
15 kind of exposure and there's uncertainty how the open
16 claims are going to turn out. But given the recent
17 activity, we thought it was appropriate, for the
18 purpose of projecting underwriting income, to
19 increase the loss component estimates. So we ended
20 up raising it. It was 95,000 last year for the
21 upcoming year, just loss. We raised that to 205.
22 That 205 is a longer term average. I think it might
23 be like a ten-year loss rate kind of number, based on
24 the data that's there.

25 But anyway, we made that increase.

1 What's not included there is expense. So if we add
2 in expense, we get the following TIIP projections.
3 Revenue, we're projecting 325. That's 10,000 less
4 than we had thought last year. And then you can see,
5 based on those loss projections, we expect
6 underwriting income for each of the next eight years
7 out of ten. And then it dips a little below zero.

8 But the main conclusion is,
9 cumulatively, the underwriting income is sufficient
10 during the next ten years.

11 And I think we're in similar situation
12 here now as we were with the USTIF results. Like, as
13 far as underwriting income, it looks good for about
14 eight years before you get negative. That's not even
15 including what we're seeing from investment income.

16 That's my presentation. If there are
17 any questions, I'd be happy to answer them.

18 CHAIR: Do we have any questions?

19 Well, not hearing any, I would accept
20 a motion to accept the actuarial report.

21 MR. GREINER: This is Andy Greiner.
22 I'd like to make a motion that we accept the
23 actuarial report as submitted.

24 CHAIR: Do I have a second?

25 MS. WISSMAN: This is Stephanie

1 Wissman, I second the motion.

2 CHAIR: Thank you, Stephanie. With
3 that being said, we'll take a vote.

4 All those in favor?

5 AYES RESPOND

6 CHAIR: Do we have any opposed? Not
7 hearing any, I would say the motion carries. The
8 actuarial report will be accepted. Thank you, Chaz.

9 MR. KULLMAN: Thank you.

10 CHAIR: Moving on, we need to discuss
11 the funding request from DEP.

12 Troy, are you up, ready?

13 ATTORNEY LORAH: Oh, Mr. Hieber. The
14 next item on the agenda is voting on whether or not
15 to continue with the use of fees at their current
16 level.

17 CHAIR: Okay. I'm sorry.

18 Do we have a motion to accept the fees
19 at the current level?

20 MS. WISSMAN: So moved.

21 MR. GREINER: This is Andy Greiner. I
22 second that.

23 CHAIR: Thank you, Andy.

24 Any further questions regarding the
25 fees?

1 And at this point, we'll take a vote.
2 All those in favor, please say aye.

3 AYES RESPOND

4 CHAIR: Any opposed?

5 Very good. The motion carries. The
6 fees will be accepted as they are.

7 Okay, moving on. Troy Conrad, are you
8 ready with your report?

9 MR. CONRAD: Yes. We're pulling the
10 presentation up quickly on Ben's laptop. He's going
11 to hand that off to me, and then I'll get started.

12 All right. Can everyone hear me okay?

13 CHAIR: Yes, we can hear.

14 MR. CONRAD: Okay. My name is Troy
15 Conrad. I'm the Director of DEP's Bureau of
16 Environmental Cleanup & Brownfields, which
17 encompasses both the Storage Tank Preventative
18 Program and Corrective Action Program. I'm here
19 today as a representative of Jessica Shirley, who's
20 our Interim Acting Secretary.

21 Richard Negrin, who had been our
22 Secretary, has resigned from the last session this
23 week. Just going to kind of quickly go over how we
24 use the money we received from USTIF.

25 I know for some of you, you've seen

1 this presentation previous years and I apologize for
2 being redundant for you, but there may be others to
3 whom this is new. So let me just kind of work
4 through that real quickly to kind of give an idea of
5 why we ask for what we ask for.

6 Just scroll down. Sorry about that.
7 Bear with me here. All right. Sorry, folks, for the
8 delay there.

9 So as part of our base allocation, we
10 request money for state need sites. These are
11 primarily sites where there's been released from a
12 regular storage tank system and the owner is unable
13 to address the contamination and potential impacts.
14 In the past some of these sites might have been
15 owners who have been recalcitrant, unwilling to
16 cooperate with a process. Many of them, however, are
17 folks that are - have limited or no financial means
18 to actually address contamination.

19 More recently these actually can be
20 truly orphan sites, where the entity that owned them
21 no longer exists. As part of our state network, we
22 have kind of a group of contractors who we have
23 vetted who use USTIF money to help remove the
24 underground tank system, remove contaminated soil and
25 address groundwater contamination on the site. As

1 part of that work trying to figure out where the
2 contaminants have gone, who it's impacted.

3 We also work to provide treatment on
4 people's private drinking water supplies. I'll touch
5 on that a little bit later.

6 This year we're working on 15 active
7 sites. Over the years I think we worked on as many
8 as 50 total.

9 So I talked a little bit about private
10 wells. Currently the Department has been working on
11 12 different private wells. We've installed
12 point-of-entry treatment systems. These are systems
13 that as the water is pulled up from the well, it runs
14 to a filtering system and then back and provide water
15 that's suitable for both use of the residents -.
16 They often range from \$3,000 in cost to install,
17 anywhere from \$1,000 to \$3,000 a year to maintain,
18 which includes confirmation sampling, to make sure
19 that the water is safe for its intended use. I'll
20 show you some slides here in just a minute.

21 In addition to the 12
22 point-of-entry treatment systems that we've installed
23 and are maintaining, we also have four active
24 remediation systems. These are systems we are
25 generally treating contamination in groundwater.

1 Where we're able, we can limit exposure to
2 contamination by hooking people up to public water.

3 We're doing other steps to keep people
4 from touching and breathing or drinking - those
5 options first in some cases of really just a choice
6 on a system to degrade, remove contaminants and
7 groundwater. These systems, on average, cost about
8 \$100,000 just to design and build and up to \$70,000
9 per year for us to operate and provide oversight on.

10 This is an example of the
11 point-of-entry treatment systems that we install in
12 these homes. They almost look like two orange
13 canisters that you might store oxygen in, or some
14 other gas, and maybe you see in an industrial
15 setting.

16 What you have inside them is actually
17 finely ground activated carbon. So water enters one
18 of the canisters at the top, percolates to the
19 bottom. As it percolates to the bottom - adhere to
20 the carbon, removing it from the water supply, and
21 then it passes through a second canister, which is
22 redundant and just designed to make sure that we're
23 providing water that's protected for the homeowner.

24 Many new systems actually have mobile
25 sampling ports before the first canister, between the

1 canisters, afterwards, combination samples to gauge
2 what the contamination level is coming into the home,
3 and also ensure what's actually coming in the house
4 is protected.

5 Here's an example of a larger system.
6 Actually has four canisters. The number of canisters
7 kind of varies on the amount to water consumption is,
8 as well as the type contaminant concentration.

9 The other piece of our base allocation
10 is the Underground Heating Level Cleanup
11 Reimbursement Program. So this is designed for tanks
12 that are less than 3,000 gallons in size, primarily
13 founded at residential properties. As you can see in
14 the photo, it is a Reimbursement Program. So people,
15 after they perform the work, they soon make that
16 reimbursement. There is a \$1,000 deductible.

17 For many, many years, we outstripped
18 our ability to actually process and provide
19 reimbursements. For all the claims this last year,
20 it's been a little slower than normal. I'd like to
21 say I can articulate why, but honestly, I can't. We
22 do see that there's been a trend, though,
23 historically, between the housing market and
24 applications. So the housing market is hot. People
25 are buying and selling houses more frequently, or

1 people are removing tanks to market real estate
2 transactions. That could be part of the explanation
3 for the recent trend.

4 There we go. So as part of the
5 Release Prevention Program, obviously it's - it's
6 trouble keeping it all down. So the Storage Tank
7 Program in both Central Office, our six Regional
8 Offices, provide oversight. Roughly 21,000 regulated
9 underground storage tanks. Those on the Board are
10 kind of familiar with businesses or institutions that
11 have them.

12 We work in conjunction with 850 third
13 party certified individuals. These are individuals
14 who work in the control-equipment industry, who we
15 evaluate their technical expertise and experience and
16 grant certifications for them to install, modify,
17 remove the systems and also verbal inspections on our
18 behalf. During the course of the average calendar
19 year, we have approximately 4,500 third-party
20 inspections. So as you know, we send notices out to
21 facilities. On a time frame specified in our regs,
22 we ask them to choose one of the third-party
23 inspectors with business facility guidance, their
24 compliance and provides that information to the
25 agency.

1 For those facilities that have
2 significant problems are often followed by a physical
3 inspection by staff. This redundant system is what
4 we use to try to prevent releases to the extent we
5 can. For the ones we can't prevent, to try to
6 capture the process, both of which have benefits for
7 the environment, but also for the fund itself.

8 As you know, certified installers are
9 required to participate in Tank Installers
10 Identification Fund. And the owners of underground
11 storage tanks are also required to participate in
12 USTIF.

13 While I know this is important to the
14 Board, I can't emphasize how important is to our
15 agency. There is a direct correlation between use of
16 coverage sites that get cleaned up -. When people
17 have use of coverage, we generally have cooperation,
18 remediation process. In cases where they haven't
19 maintained their coverage, they may ultimately become
20 safety cleanup sites.

21 During the past year the Department
22 has initiated actions against 24 certified companies
23 with building TIIP fees. As we work with these
24 companies on a daily basis, obviously we're looking
25 to resolve building imbalances, not to develop some

1 sort of combative or antagonistic relationships. We
2 try to work with these voluntarily. We have referred
3 101 third-party inspections to our Regional Offices.
4 So this is third-party inspector does the inspection.
5 We know that these are paid up-to-date. Our DEP
6 staffs are calling, making visits and ask them to pay
7 the fees and take appropriate action. We've also
8 performed, part of that, 68 physical inspections to
9 verify noncompliant USTIF fees are brought
10 up-to-date.

11 This is just a summary of our
12 enforcement actions for the past calendar year, which
13 include 4 field orders, 61 Notices of Violations,
14 significant amount of USTIF fees that were paid as a
15 result of our inspection enforcement activities.

16 Just a snapshot of our administrative
17 functions here at Central Office. So we process
18 roughly 1,700 store tank registration forms a year.
19 These are forms that provide information about the
20 regulated facilities that are providing USTIF fees to
21 Department shares and the other distributors. So
22 they include the systems that are onsite, physical
23 characteristics of the system, include information
24 about the individuals who installed them. And they
25 are the basis of records for some of USTIF's billing

1 actions, so they can rely on our records.

2 We also have 2,300 third-party
3 inspection reports, where we verify, again, during
4 the inspection, the fees are up-to-date. And then
5 also as part of our administrative functions, we do
6 about 5,500 modification reports. So I'm going to
7 certify the individual performs work within these
8 facilities. They notify us via these forms of work.
9 We enter it into our system to share that information
10 with USTIF, to ensure that there's a proper billing
11 of TIIP fees.

12 Okay. Just again, brief overview of
13 what we'll be doing, the agency, to collaborate with
14 our colleagues here at the Department of Insurance.
15 A little overview of how to use the money. This may
16 be redundant for some of you.

17 Any questions about what we do before
18 I actually begin the request -.

19 So under the Base Environmental
20 Cleanup Program allocation request, and under that
21 request, DEP conducts state cleanups of facilities
22 where threats to human health are not being addressed
23 due to recalcitrant or financial inability of the
24 responsible party. DEP, also under this allocation,
25 funds the underground storage tank reimbursements.

1 The statute authorizes up to \$5.5 million annually
2 for this allocation.

3 The Department is requesting no
4 supplemental allocation for the current fiscal year.
5 The Department is requesting the Board approve an
6 allocation of 1.9 million for the fiscal year
7 starting July 1st, 2024, and to approve expending any
8 unused allocations for the prior year.

9 DEP estimates that \$2.4 million in
10 contract costs will be incurred to perform corrective
11 action in 15 sites. There will be \$370,000 for each,
12 for personnel, administrative costs. And assuming
13 that we fully use our allocation, 750,000 in our
14 reimbursement program.

15 Under the Pollution Prevention grant
16 allocation, which is more commonly referred to as
17 pump and plug, this allocation encourages small tank
18 owners to remove environmental threats posed by
19 nonupgraded, abandoned underground damages. The law
20 authorizes up to 350,000 annually for this
21 allocation. The Department is requesting no
22 supplemental allocation for the current fiscal year.

23 For the fiscal year, starting
24 July 1st, 2024, DEP is requesting that the Board,
25 through expending the unused allocations from the

1 prior year, which will cover its estimated cost,
2 \$50,000.

3 Last but not least, the Department,
4 under the investigation closure allocation, which
5 covers DEP personnel, general operating costs for
6 enforcement and administration of the corrective
7 action regulations for UST releases not covered by
8 Pennsylvania's federal grant or charged to the
9 baseline Environmental Cleanup Program, the law
10 authorizes up to \$7 million annually to this
11 allocation. The Department is requesting no
12 supplemental allocation for the current fiscal year.

13 The DEP requests the Board approve an
14 allocation of 7 million for the fiscal year starting
15 July 1st, 2024 to approve of expending any unused
16 allocations from the prior year.

17 In summary, for fiscal year '24-'25
18 DEP is requesting the Board approve allocations
19 totaling 8.9 million of the 12.85 million the statute
20 authorizes.

21 CHAIR: Thank you, Troy.

22 Do we have any questions? Hearing
23 none at this time, I would accept a motion to accept
24 DEP's request.

25 MR. GREINER: This is Andy Greiner.

1 I'd like to make a motion that we accept DEP's
2 request for the \$8.9 million.

3 CHAIR: Do I have a second?

4 MS. WISSMAN: I second that motion.

5 CHAIR: Any further discussion?

6 At this time we'll take a vote on the
7 acceptance of DEP's funding request.

8 All those in favor say aye.

9 AYES RESPOND

10 CHAIR: Opposed?

11 Hearing none, the motion carries.

12 Troy, your recommendations have been
13 accepted.

14 MR. CONRAD: Thanks, Steve.

15 CHAIR: Okay, moving on to
16 administrative items.

17 Amy, would you like to start?

18 MS. FORBES-WITT: Sure. Thank you.

19 I'm going to report on the claim summary. And these
20 numbers are for the calendar year to date. As of
21 November 30th, we've had 156 new claims received and
22 four reopenings. So the total is 160 newly reported
23 or reopened claims.

24 Claims closed that were eligible for
25 payments equal 155 and two closed without a payment.

1 There were 21 denied claims and 23 claims that were
2 withdrawn.

3 For the first 11 months of the year,
4 the program has closed 201 claims. The total pending
5 claim count is 792. The dollars paid thus far equals
6 \$27,641,796.19. The cost per closed claim equates to
7 255,952.49 on average.

8 Regarding the TIIP Program, there was
9 one new claim received this year. One claim was
10 closed as of November 30th, and we had three open
11 TIIP claims. Last week another TIIP claim just
12 became closed.

13 Therefore, the reserves are now set at
14 1.2 million. We have not paid any TIIP payments this
15 year. That concludes claims information, but I have
16 a few additions.

17 For the first time in FBS history, we
18 are under 100 facilities that have a balance due.
19 There were 91 as of December 5th. So this equates to
20 over 98 percent of the owners paying off their
21 balances thus far this year.

22 Also, we submitted our response to the
23 EPA State Fund Soundness Survey on September 25th,
24 and we were told that were the first state to do so.
25 The EPA is continuing to review it over the winter

1 and will reconvene with the funds next year for
2 feedback.

3 Some of the highlights include, there
4 were 871 open claims at the beginning of the fiscal
5 year, in contrast to 906 open claims in 2022. A
6 total of 187 claims were closed, compared to 170 in
7 2022. And the median cost for cleanup was 237,540
8 versus 245,179 in 2022.

9 If anyone has any questions, you can
10 ask them now.

11 CHAIR: Thank you, Amy.

12 Moving on. Ben, would you like to
13 discuss the financial statements?

14 ATTORNEY LORAH: Sure.

15 I'll just hit a couple of highlights
16 of the financial statement. So for the period ending
17 September 30th, 2023, USTIF collected \$12,628,095 in
18 fees. That includes gallon capacity and TIIP fees.

19 USTIF posted a net decrease in their
20 fair value of investments of \$15,121,304 and received
21 \$2,926,865 in interest and dividend income. For this
22 period, the USTIF Fund paid professional services
23 totaling \$1,230,506. That includes PID personnel as
24 well as ICF's fees, which is USTIF's third-party
25 administrator.

1 As far as claims and legal expenses,
2 those totaled 8,153,962 for this period. And during
3 this period, DEP allocations were \$1,125,417 for the
4 Environmental Cleanup Program and \$318,623 for
5 investigation and closure costs. The net change in
6 the funds balance for this period was a decrease of
7 \$10,396,636, and it currently stands at \$393,031,579.

8 And at the end of the third quarter,
9 the actuarial liability for the fund was \$90,341,532.

10 So if anyone has any questions about
11 the financials, I'll answer them. The full financial
12 statements are included in the Board's packet.

13 CHAIR: Hearing none. We'll move on
14 to the DEP Pollution Prevention Grant Program
15 statistics.

16 Troy, you're on.

17 MR. CONRAD: The current fiscal year
18 began on July 1st, 2023. No grants have been
19 approved, and one application is pending for \$2,500.
20 Since the program's inception on January 30th, 1998,
21 1,156 grants have been approved, totaling \$5.9
22 million.

23 Steve, I'll move on to Environmental
24 Cleanup Program statistics, if that's okay.

25 CHAIR: Please.

1 MR. CONRAD: For the current fiscal
2 year that began on July 1st, 2023, DEP has expended
3 approximately 359,000 of the approved allocation. As
4 mentioned earlier, DEP is currently working on 15
5 state need sites. To date, 40 heating oil
6 reimbursements have been approved, totaling \$157,510.
7 Seven applications are - sorry seven reimbursement
8 applications are pending?

9 CHAIR: Do we have any questions?
10 Troy, thank you.

11 Moving on to unfinished business.
12 Preston, if you would.

13 ATTORNEY BUCKMAN: Yes, sir. Thank
14 you, Steve.

15 Let me begin by refreshing everyone's
16 memory as to why we are here this morning to talk
17 about the proposed amendments to USTIF's regulations.

18 Last spring - this past spring, April
19 of '23, USTIF received a Decision from the
20 Pennsylvania Supreme Court in a case called Shrom,
21 S-H-R-O-M case. And the Shrom case involved the
22 issue of when the registration of a tank or tanks and
23 the registration fees for that tank or tanks had to
24 be paid in order to be eligible for USTIF -.

25 USTIF had denied the claim on the

1 basis that the Shroms' tanks were not registered and
2 the registration fees had not been paid at the time
3 the release giving rise to their claim was
4 discovered. The Shroms had certain arguments as to
5 why that was not the correct interpretation of the
6 Act and the regulations. And ultimately the Supreme
7 Court decided in the Shroms' favor and found that a
8 claimant's tank or tanks do not have to be registered
9 and the fees paid at the time the release is
10 discovered, but instead the tank or tanks need to be
11 registered and the fees paid by the time of USTIF's
12 claim eligibility determination.

13 The Court also, towards the end of its
14 opinion, essentially invited USTIF, if it so desired,
15 to promulgate amendments to its regulations to
16 reflect its policy position on this issue, if it
17 would like to do so.

18 So at the June meeting, the Board
19 granted - at that time it was Rick Burgan - the
20 authority to go ahead and explore a possible
21 amendment to USTIF's eligibility provisions as
22 contained within USTIF's regulations. That
23 transpired over this past summer. And at the
24 September meeting, possible amendments to the
25 eligibility provision section were floated in advance

1 of the September meeting to and prior thereto to the
2 meeting in September.

3 It came to USTIF's attention that DEP
4 was requesting some time to think about the proposed
5 amendments and vet them internally and so forth,
6 which was fine. And so a decision on the amendments
7 was deferred until today - until December.

8 So between September and December,
9 there were various discussions with DEP, after they
10 had a chance to think about the amendments, vet them
11 internally.

12 And the result of those discussions is
13 reflected in subparagraph three. And in a nutshell,
14 DEP was seeking for this eligibility criterion to be
15 loosened a little bit. And so the thought was, well,
16 why don't we tie the registration requirement and the
17 registration fee payment requirement to the 60 day
18 claim notification provision that is already in
19 USTIF's regulations? And of course that's the
20 provision that simply says that a claimant must
21 report a claim within 60 days of confirmation.

22 So that is what you see there in
23 subparagraph three. And what we're trying to do
24 today, the point of this exercise is to get the
25 Board's thoughts on these amendments. They are

1 otherwise unchanged. It's only subparagraph three
2 that was tweaked between September and today. Get
3 the Board's thoughts, questions, comments on these
4 amendments, and then we would take a vote seeking the
5 Board's approval of the amendments. And if we
6 receive the Board's approval of the amendments, then
7 we can begin the long process of seeking to
8 promulgate these regulatory amendments.

9 But we can't do that without the
10 Board's approval.

11 So with that, I would open up the
12 floor to questions or comments.

13 MR. GREINER: This is Andy Greiner.
14 The number three there, does that incentivize people
15 not to pay their fees until such time they know they
16 have a release?

17 ATTORNEY BUCKMAN: It's hard to answer
18 that question, Andy. Theoretically, yes.

19 Practically, I would say probably not.
20 I think it's important to keep in mind that this
21 subsection is used very infrequently as the basis for
22 denying claims. It just simply does not come into
23 play very often.

24 As you know, as the Board knows,
25 typically claims are denied for lack of payment on

1 the Section 705 fees, which is subsection two, or the
2 claim was denied. Those are the biggest bases for
3 denials. And this one doesn't come into play all
4 that often.

5 So could someone take the position
6 that they won't register, kindly register their tank
7 and pay their fees because of this language? Yes,
8 that theoretically could happen. Practically, do I
9 think that's a major issue? I would say no.

10 MR. GREINER: Okay. Thank you. I
11 think the case that caused us to do this, there was a
12 transfer of the property, I think, through an estate
13 maybe, that, I guess, could cause some problems, but
14 I guess we can't help that anyway, other situations.

15 ATTORNEY BUCKMAN: Right. And I
16 should mention also that when we first talked about
17 the idea of amending USTIF's regulations at the June
18 - we sort of discussed the possibility of a two-phase
19 approach, whereby initially the amendments would be
20 very focused. And that focus would be solely upon
21 this eligibility provision and essentially addressing
22 the Shrom Decision.

23 If this eligibility provision does, in
24 fact, get amended as envisioned, I think the next
25 step will be a larger regulatory amendment initiative

1 that can address a myriad of operational issues and
2 concerns that USTIF has become aware of over the last
3 20 years. And one of those, Andy, I think - and Ben,
4 can probably speak to this better than I can, but one
5 of those has to do generally with the scenarios that
6 you mentioned where there's a transfer of ownership
7 and the issues that come about as a result of those
8 kinds of scenarios. But that would be kind of phase
9 two, if you will, of any regulatory -.

10 MR. GREINER: Thank you.

11 CHAIR: Well, Preston, what are you
12 actually asking? Do you want the Board to take a
13 vote, or what action are you asking for?

14 ATTORNEY BUCKMAN: Steve, what we
15 would be asking for is a motion approving these
16 proposed amendments to the USTIF regulations.

17 CHAIR: Okay. A further question. If
18 it's not approved, what happens?

19 ATTORNEY BUCKMAN: Well, if it's not
20 approved, then we would have to talk about why, so
21 that we could engage in further amendments to address
22 concerns the Board would express in disapproving the
23 amendments as currently drafted.

24 CHAIR: Will this open up further
25 action on those cases that were, indeed, refused

1 because the fees were not paid?

2 ATTORNEY BUCKMAN: No. This is
3 prospective only.

4 ATTORNEY LORAH: Mr. Hieber, Stephanie
5 has raised her hand for a comment.

6 MS. WISSMAN: Yes. Thank you, Ben.
7 Preston, I just want to confirm that
8 these changes would go through the IRRC process and
9 not the legislative process?

10 ATTORNEY BUCKMAN: That is correct.
11 Proposed amendments to regulations is an IRRC
12 function. This would not involve any changes to the
13 Tank Act, which is legislation. Any amendments to
14 the Tank Act would have to go through the General
15 Assembly. But this is strictly a proposed regulatory
16 amendment. And yes, that is IRRC.

17 MS. WISSMAN: Very good. Thank you so
18 much.

19 ATTORNEY BUCKMAN: And that's the
20 Independent Regulatory Review Committee.

21 CHAIR: Do we have any further
22 questions or comments?

23 Do we have a motion?

24 MR. PERRY: This is Greg Perry. I
25 move that we accept the proposed changes to the

1 regulations.

2 MR. GREINER: This is Andy Greiner. I
3 second that.

4 CHAIR: Very good. Let's take a vote.
5 All those in favor say aye.

6 AYES RESPOND

7 CHAIR: Opposed?
8 Hearing none, the motion carries,
9 Preston.

10 ATTORNEY BUCKMAN: Thank you, Steve.
11 So just to summarize, then, with that
12 approval, USTIF will initiate the process with IRRC
13 to hopefully ultimately have these amendments enacted
14 to USTIF eligibility provision within its - within
15 its regulations. And of course we will keep the
16 Board apprised. This will be an item, I would
17 imagine, on every agenda at every Board meeting over
18 the next however many Board meetings it takes. But
19 we will certainly keep you apprised of what's going
20 on. Thank you.

21 CHAIR: Thank you, Preston. Okay,
22 moving on.

23 Ben, if you'd like to discuss staff
24 updates, please.

25 ATTORNEY LORAH: Yes, just a couple

1 updates for the staff since the last meeting. So
2 since the last meeting, we've hired Stephen Travis as
3 a claims evaluator.

4 And also Bob Sabatini, who was our
5 management technician who handled fee collection as
6 well as managing this meeting, he left to pursue a
7 new career opportunity. So we are in the process of
8 finding a replacement for that position.

9 And that's all for the staff updates.

10 Okay. So the next item on the agenda
11 is the 2024 meeting dates. They were circulated
12 prior to this meeting, and they're as follows. So it
13 will be March 14, June 13, September 12 and December
14 12 for the next calendar year.

15 CHAIR: Very good. All right, at this
16 time, I take a motion for adjournment.

17 MS. WISSMAN: So move, Mr. Chair.

18 MR. GREINER: Andy Greiner, second.

19 CHAIR: Very good. Thanks, Andy.

20 All right, I'd like to wish everybody
21 a very successful holiday season. And we are now
22 adjourned. Thank you.

23 * * * * *

24 MEETING CONCLUDED AT 11:09 A.M.

25 * * * * *

CERTIFICATE

I hereby certify that the foregoing proceedings, hearing held before Chair Hieber, was reported by me on December 14, 2023 and that I, Sophia Mahoney, read this transcript, and that I attest that this transcript is a true and accurate record of the proceeding.

Date the 2 day of January, 2024



Sophia Mahoney,

Court Reporter