Underground Storage
Tank Indemnification
Fund: Actuarial
Studies



Ben Lorah

BSF Director

USTIF Executive Director

blorah@pa.gov

(717)886-2049

Today we will review:

USTIF's Authority to Conduct Actuarial Analysis

RFQ Process to Select an Actuary

USTIF's Annual Actuarial Report

Legislative Authority

Underground
Storage Tank
Indemnification
Board Authority

USTIB is authorized to "employ or contract for the services of attorneys, consultants and actuaries necessary to advise the board in establishing fees ... and deductible amounts...." 35 P.S. § 6021.705(a).

USTIF Financial Decisions Supported by Actuary Review

- Claim deductibles
- Throughput Fees
- Tank Registration Fees
- Capacity Fees
- Certified Company Fees
- Certified Company Activity Fees
- Availability of DEP Allocations
- Availability of USTIF Upgrade Loan Program



USTIF Deductibles

- USTIB reviews the deductible to ensure that it is "actuarially sound and ... based on an estimate of the average cost of taking corrective action due to a sudden or nonsudden release from underground storage tanks in this Commonwealth."
- However, USTIB cannot "set a deductible in an amount lower than \$5,000 per tank per occurrence."

USTIF Throughput and Tank Registration Fees

Fees shall be set on an actuarial basis in order to provide an amount sufficient to pay outstanding and anticipated claims against the [USTIF] in a timely manner.

Fees shall also include an amount sufficient to meet all other financial requirements of the board.

Fees shall be adjusted as deemed necessary by the board, but no more than once a year.

The board shall annually evaluate the fee amount to determine if it is sufficient to meet the anticipated expenses of the fund and provide a copy of its evaluation to the Environmental Resources and Energy Committee of the Senate and the Conservation Committee of the House of Representatives.

The board shall analyze the claims experience of storage tanks to determine which types of underground tanks or tank configurations result in less frequent leaks

USTIF Capacity Fees

The owner or operator of an underground storage tank used to store heating oil, diesel fuel or other regulated substance as determined by the board shall pay a per gallon of tank capacity fee. The capacity fee shall be set on the same actuarial basis as is provided [for throughput and registration fees]....

DEP Allocations are Permitted where USTIF remains Actuarily Sound



The board may allocate up to \$5,500,000 annually from the Underground Storage Tank Indemnification Fund for the Underground Storage Tank Environmental Cleanup Program to be used by the Department of Environmental Protection for corrective action caused by a catastrophic release providing the allocation does not impede the fund's actuarial soundness and ability to pay claims.



The board may allocate up to \$350,000 annually from the Underground Storage Tank Indemnification Fund for the Underground Storage Tank Pollution Prevention Program as long as the allocation does not impede the actuarial soundness of the fund's ability to pay claims.

USTIF Upgrade
Loan Program
Permitted
where USTIF
remains
Actuarily Sound

The board is hereby authorized to establish a loan program for owners of regulated underground storage tanks as a method of investing fund moneys, provided that such a program does not interfere with the actuarial soundness of the fund required by section 705(d)(1).

Regulatory
Authority to
Set Fees
Based on an
Actuarial
Review

- § 977.12. Owner and operator fees.
- (a) Annual fees. The Board may charge fees established in this section, based on an annual actuarial review.
- § 977.19. Certified company fees.
- (a) Annual fees. The Board will charge fees established in this section, based on an annual actuarial review.

RFQ Process

The Commonwealth maintains a list of preapproved suppliers to provide consulting services, including actuarial services

Where an agency requires actuarial services, the agency puts out a Request for Quote to the preapproved contractors

Contractors then can submit a quote, which is reviewed by a scoring committee for contracts valued above \$50,000

Following scoring, the winning contractor enters into a contract with the agency

USTIF contracts with an actuarial firm to conduct an annual review to set its fees and determine its actuarial liabilities, among other services.

USTIF's current actuary is Aon Global Risk Consulting, which began its most recent contract period in July of 2024.

USTIF contracts with AON to perform following, among other tasks:

- Determine the financial status of the USTIF in accordance with actuarial standards. This requires the selected Offeror, among other things, to: (a) estimate outstanding liabilities as of a given date, (b) value assets as of a given date, (c) analyze and discuss liabilities and assets from a cash flow perspective, and (d) project and discuss the immediate and future (one through twenty years) status of the USTIF
- Recommend fees for both USTIF and TIIP based on Board requirements and present their reports and recommendations to the Board.
- Prepare a cash flow report with claim, administration, investment income, and outstanding claims and administrative estimates. Cash flow report is based on the Commonwealth's fiscal year (July – June).
- Estimate reserves for GAAP audit purposes as required.

USTIF's Annual Actuarial Analysis

AON

Pennsylvania Insurance Department Bureau of Special Funds

Actuarial Analysis for the Underground Storage Tank Indemnification Fund and the Tank Installers Indemnification Program

Evaluated as of June 30, 2023

Issue Date - November 27, 2023



Data Reviewed for USTIF

Paid and incurred loss triangles valued as of the end of the fiscal year Paid ALAE triangles valued as of the end of the fiscal year

Open, closed and reported claim count triangles valued as of the end of the fiscal year

Detailed listing of fixed price contracts

Detailed claims listing underlying the triangles and valued as of the end of the fiscal year

Fee history and number of registered tanks by year

Financial Statements as of the end of the fiscal year

Investment performance review report as of the end of the fiscal year

Expected future ICF consulting costs

Detailed listing of claims with Post Remedial Care (PRC) requirements valued as of the end of the fiscal year

Data Reviewed for TIIP



Detailed listing of all TIIP claims valued as of the end of the fiscal year



Historical fee revenue by fiscal year



Number of installations, major modifications & tank removals/closures by year



Number of certified companies



Projected Unallocated Loss Adjustment Expense (ULAE)



On September 29, 2003, USTIB established a fee setting objective that requires having positive Cash and Invested Assets for a projection period of at least five years.

Pennsylvania Insurance Department / Bureau of Special Funds USTIF Loss Fund

USTIF Loss Fund Experience at 6/30/2023 Income Statement (Under Current Fee Structure)

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) |
|--|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-----------------|
| Fiscal Year Beginning: | 7/1/23 | 7/1/24 | 7/1/25 | 7/1/26 | 7/1/27 | 7/1/28 | 7/1/29 | 7/1/30 | 7/1/31 | 7/1/32 | |
| Capacity Fee Revenue Throughput Fee Revenue | 5,600,000 48,700,000 | 5,600,000 47,969,500 | 5,600,000 47,249,958 | 5,600,000 46,541,208 | 5,600,000 45,843,090 | 5,600,000 45,155,444 | 5,600,000 44,478,112 | 5,600,000 43,810,940 | 5,600,000 43,153,776 | 5,600,000 42,506,470 | |
| Subtotal | 54,300,000 | 53,569,500 | 52,849,958 | 52,141,208 | 51,443,090 | 50,755,444 | 50,078,112 | 49,410,940 | 48,753,776 | 48,106,470 | |
| Incurred Losses & ALAE | (36,274,308) | (36,999,795) | (37,739,790) | (38,494,586) | (39,264,478) | (40,049,768) | (40,850,763) | (41,667,778) | (42,501,134) | (43,351,156) | |
| Claim Administration | (4,250,000) | (4,420,000) | (4,596,800) | (4,780,672) | (4,971,899) | (5,170,775) | (5,377,606) | (5,592,710) | (5,816,418) | (6,049,075) | |
| Other Expenses* | (1,750,000) | (1,820,000) | (1,892,800) | (1,968,512) | (2,047,252) | (2,129,143) | (2,214,308) | (2,302,881) | (2,394,996) | (2,490,798) | |
| Subtotal | (42,274,308) | (43,239,795) | (44,229,390) | (45,243,770) | (46,283,629) | (47,349,685) | (48,442,677) | (49,563,369) | (50,712,548) | (51,891,027) | |
| Underwriting Income | 12,025,692 | 10,329,705 | 8,620,567 | 6,897,438 | 5,159,461 | 3,405,759 | 1,635,435 | (152,429) | (1,958,772) | (3,784,558) | |
| DEP Assistance | (10,090,000) | (10,182,700) | (10,278,181) | (10,376,526) | (10,477,822) | (10,582,157) | (10,689,622) | (10,800,310) | (10,914,320) | (11,031,749) | |
| Investment Income | 18,884,778 | 19,892,769 | 20,861,386 | 21,785,915 | 22,653,523 | 23,451,066 | 24,188,651 | 24,874,700 | 25,515,881 | 26,140,810 | |
| Total Income | 20,820,470 | 20,039,774 | 19,203,772 | 18,306,827 | 17,335,161 | 16,274,668 | 15,134,464 | 13,921,961 | 12,642,790 | 11,324,503 | |
| | | | | | | | | | | | |
| Fiscal Year Beginning: | 7/1/33 | 7/1/34 | 7/1/35 | 7/1/36 | 7/1/37 | 7/1/38 | 7/1/39 | 7/1/40 | 7/1/41 | 7/1/42 | Total |
| Capacity Fee Revenue | 5,600,000 | 5,600,000 | 5,600,000 | 5,600,000 | 5,600,000 | 5,600,000 | 5,600,000 | 5,600,000 | 5,600,000 | 5,600,000 | 112,000,000 |
| Throughput Fee Revenue | 41,868,873 | 41,240,839 | 40,622,227 | 40,012,893 | 39,412,700 | 38,821,510 | 38,239,187 | 37,665,599 | 37,100,615 | 36,544,106 | 846,937,046 |
| Subtotal | 47,468,873 | 46,840,839 | 46,222,227 | 45,612,893 | 45,012,700 | 44,421,510 | 43,839,187 | 43,265,599 | 42,700,615 | 42,144,106 | 958,937,046 |
| Incurred Losses & ALAE | (44,218,180) | (45,102,543) | (46,004,594) | (46,924,686) | (47,863,180) | (48,820,443) | (49,796,852) | (50,792,789) | (51,808,645) | (52,844,818) | (881,370,286) |
| Claim Administration | (6,291,038) | (6,542,680) | (6,804,387) | (7,076,562) | (7,359,625) | (7,654,010) | (7,960,170) | (8,278,577) | (8,609,720) | (8,954,109) | (126,556,834) |
| Other Expenses* | (2,590,427) | (2,694,045) | (2,801,806) | (2,913,879) | (3,030,434) | (3,151,651) | (3,277,717) | (3,408,826) | (3,545,179) | (3,686,986) | (52,111,638) |
| Subtotal | (53,099,645) | (54,339,267) | (55,610,787) | (56,915,127) | (58,253,238) | (59,626,104) | (61,034,740) | (62,480,192) | (63,963,544) | (65,485,913) | (1,060,038,757) |
| Underwriting Income | (5,630,773) | (7,498,428) | (9,388,560) | (11,302,233) | (13,240,538) | (15,204,595) | (17,195,553) | (19,214,593) | (21,262,929) | (23,341,807) | (101,101,711) |
| DEP Assistance | (11,152,702) | (11,277,283) | (11,405,601) | (11,537,769) | (11,673,902) | (11,814,119) | (11,958,543) | (12,107,299) | (12,260,518) | (12,418,334) | (223,029,457) |
| Investment Income | 26,744,182 | 27,309,507 | 27,838,684 | 28,317,776 | 28,740,826 | 29,104,822 | 29,400,287 | 29,622,305 | 29,767,228 | 29,830,575 | 514,925,671 |
| Total Income | 9,960,708 | 8,533,796 | 7,044,522 | 5,477,774 | 3,826,386 | 2,086,108 | 246,191 | (1,699,587) | (3,756,220) | (5,929,566) | 190,794,503 |

USTIF's Actuarial Liability

- Part of the actuary's analysis is to determine the actuarial liability for the purposes of financial reporting
- The actuarial liability is calculated on a fiscal year basis and prorated over the year for financial reporting purposes

| Estimated Unpaid Loss and ALAE at 6/30/2023 | | | | | | | | | |
|--|-----------------|--------------------|-----------------|--|--|--|--|--|--|
| Report Year Estimated Ultimate Estimated Total Outstanding | | | | | | | | | |
| Beginning 1/1: | Loss and ALAE | Paid Loss and ALAE | as of 6/30/2023 | | | | | | |
| | | | | | | | | | |
| 1994 | \$18,490,000 | \$17,666,263 | \$823,737 | | | | | | |
| 1995 | \$52,170,000 | \$49,955,696 | \$2,214,304 | | | | | | |
| 1996 | \$66,890,000 | \$63,898,084 | \$2,991,916 | | | | | | |
| 1997 | \$79,220,000 | \$76,159,025 | \$3,060,975 | | | | | | |
| 1998 | \$111,320,000 | \$106,398,304 | \$4,921,696 | | | | | | |
| 1999 | \$137,420,000 | \$129,713,455 | \$7,706,545 | | | | | | |
| 2000 | \$78,300,000 | \$73,994,510 | \$4,305,490 | | | | | | |
| 2001 | \$94,400,000 | \$88,167,292 | \$6,232,708 | | | | | | |
| 2002 | \$74,420,000 | \$69,144,427 | \$5,275,573 | | | | | | |
| 2003 | \$49,200,000 | \$45,353,512 | \$3,846,488 | | | | | | |
| 2004 | \$65,310,000 | \$59,981,567 | \$5,328,433 | | | | | | |
| 2005 | \$49,570,000 | \$44,956,872 | \$4,613,128 | | | | | | |
| 2006 | \$36,120,000 | \$32,339,377 | \$3,780,623 | | | | | | |
| 2007 | \$40,140,000 | \$35,400,767 | \$4,739,233 | | | | | | |
| 2008 | \$36,670,000 | \$32,237,500 | \$4,432,500 | | | | | | |
| 2009 | \$38,160,000 | \$32,904,872 | \$5,255,128 | | | | | | |
| 2010 | \$30,075,000 | \$25,157,139 | \$4,917,861 | | | | | | |
| 2011 | \$33,040,000 | \$27,320,478 | \$5,719,522 | | | | | | |
| 2012 | \$22,960,000 | \$17,830,629 | \$5,129,371 | | | | | | |
| 2013 | \$26,780,000 | \$20,153,384 | \$6,626,616 | | | | | | |
| 2014 | \$29,800,000 | \$21,972,752 | \$7,827,248 | | | | | | |
| 2015 | \$29,740,000 | \$21,324,037 | \$8,415,963 | | | | | | |
| 2016 | \$27,789,351 | \$17,328,471 | \$10,460,880 | | | | | | |
| 2017 | \$28,913,684 | \$16,549,755 | \$12,363,930 | | | | | | |
| 2018 | \$32,236,127 | \$16,591,136 | \$15,644,991 | | | | | | |
| 2019 | \$34,129,881 | \$15,947,228 | \$18,182,653 | | | | | | |
| 2020 | \$34,786,711 | \$13,858,416 | \$20,928,296 | | | | | | |
| 2021 | \$30,795,200 | \$7,179,621 | \$23,615,579 | | | | | | |
| 2022 | \$35,600,000 | \$3,341,146 | \$32,258,854 | | | | | | |
| 1/1 - 6/30/2023 | \$17,150,000 | \$338,560 | \$16,811,440 | | | | | | |
| Total | \$1,441,595,955 | \$1,183,164,274 | \$258,431,681 | | | | | | |

Pennsylvania Insurance Department / Bureau of Special Funds USTIF Loss Fund

USTIF Loss Fund Experience at 6/30/2023

| (1) | | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) |
|-------------------------------------|--------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | as of: | 6/30/23 | 6/30/24 | 6/30/25 | 6/30/26 | 6/30/27 | 6/30/28 | 6/30/29 | 6/30/30 | 6/30/31 | 6/30/32 | 6/30/33 |
| Cash & Invested Assets | _ | 417,443,475 | 440,764,768 | 463,251,058 | 484,783,056 | 505,265,761 | 524,211,000 | 541,509,672 | 557,730,135 | 572,686,792 | 586,868,258 | 601,086,311 |
| Total Assets | | 417,443,475 | 440,764,768 | 463,251,058 | 484,783,056 | 505,265,761 | 524,211,000 | 541,509,672 | 557,730,135 | 572,686,792 | 586,868,258 | 601,086,311 |
| Loss Outstanding | | 258,431,681 | 260,882,505 | 263,279,020 | 265,557,246 | 267,683,124 | 269,243,202 | 270,217,206 | 271,253,205 | 272,237,900 | 273,726,576 | 276,570,127 |
| Other Liabilities | | 16,990,733 | 19,522,057 | 19,557,148 | 19,595,770 | 19,636,592 | 19,696,698 | 19,758,409 | 19,791,664 | 19,830,739 | 19,845,561 | 19,822,842 |
| Total Liabilities | | 275,422,414 | 280,404,562 | 282,836,168 | 285,153,016 | 287,319,716 | 288,939,900 | 289,975,615 | 291,044,869 | 292,068,639 | 293,572,137 | 296,392,969 |
| Undiscounted Surplus / (Deficit) | | 142,021,061 | 160,360,207 | 180,414,890 | 199,630,040 | 217,946,045 | 235,271,100 | 251,534,057 | 266,685,266 | 280,618,153 | 293,296,121 | 304,693,342 |
| Discount in Loss Outstanding (4.5%) | | 64,591,304 | 64,454,953 | 64,376,207 | 64,364,983 | 64,433,926 | 64,606,295 | 64,916,325 | 65,385,904 | 66,025,758 | 66,837,397 | 67,790,905 |
| Discounted Surplus (Deficit) | | 206,612,365 | 224,815,159 | 244,791,097 | 263,995,022 | 282,379,971 | 299,877,395 | 316,450,381 | 332,071,170 | 346,643,911 | 360,133,518 | 372,484,247 |
| | | | | | | | | | | | | |
| | as of: | | 6/30/34 | 6/30/35 | 6/30/36 | 6/30/37 | 6/30/38 | 6/30/39 | 6/30/40 | 6/30/41 | 6/30/42 | 6/30/43 |
| Cash & Invested Assets | | _ | 614,288,192 | 626,777,162 | 638,336,350 | 648,549,256 | 657,561,626 | 665,090,856 | 670,988,851 | 675,180,334 | 677,574,783 | 678,059,115 |
| Total Assets | | | 614,288,192 | 626,777,162 | 638,336,350 | 648,549,256 | 657,561,626 | 665,090,856 | 670,988,851 | 675,180,334 | 677,574,783 | 678,059,115 |
| Loss Outstanding | | | 279,761,300 | 283,666,474 | 288,131,140 | 292,816,273 | 297,952,256 | 303,345,379 | 308,947,182 | 314,788,252 | 320,888,920 | 327,252,819 |
| Other Liabilities | | | 19,846,215 | 19,853,882 | 19,869,297 | 19,900,780 | 19,922,724 | 19,954,229 | 19,988,777 | 20,022,827 | 20,056,859 | 20,091,641 |
| Total Liabilities | | | 299,607,515 | 303,520,355 | 308,000,437 | 312,717,053 | 317,874,980 | 323,299,608 | 328,935,959 | 334,811,079 | 340,945,779 | 347,344,460 |
| Undiscounted Surplus / (Deficit) | | | 314,680,677 | 323,256,807 | 330,335,913 | 335,832,204 | 339,686,646 | 341,791,248 | 342,052,892 | 340,369,255 | 336,629,003 | 330,714,655 |
| Discount in Loss Outstanding (4.5%) | | | 68,858,162 | 70,024,622 | 71,270,269 | 72,585,332 | 73,962,270 | 75,392,362 | 76,872,067 | 78,398,198 | 79,966,370 | 81,571,552 |
| Discounted Surplus (Deficit) | | | 383,538,839 | 393,281,428 | 401,606,182 | 408,417,536 | 413,648,916 | 417,183,611 | 418,924,959 | 418,767,453 | 416,595,374 | 412,286,207 |

<u>Supplemental Schedule – Statement of Actuarial Claims Liability</u>

Underground Storage Tank indemnification Fund Statement of Actuarial Claims Liability (Unaudited) As of June 30

2024

2022

| | 2024 | | 2023 |
|--|---------------------|----|---------------|
| Actuarial liability for estimated unpaid claims | \$ (260,882,505) | \$ | (293,747,640) |
| Funds Balance restricted for Underground Storage Tank Indemnification | 442,712,669 | | 400,452,742 |
| Fund Balance Available (Unavailable) for Future Claims | \$ 181,830,164 | \$ | 106,705,102 |

The Statement of Actuarial Claims Liability provides a segregated presentation of the balances from the actuarial report associated with the Incurred But Not Reported (IBNR) claims and the fund balance for Underground Storage Tank Indemnification available to meet these future claims payment obligations.

The USTIF provides claim payments to owners and operators of USTs who have incurred liability caused by leaks from USTs. The USTIF covers reasonable and necessary costs for corrective actions to clean up contamination from leaking tanks. It also covers claims for bodily injury and property damage that occur as a result of the release.

The fund balance for Underground Storage Tank Indemnification for future claims is \$181.8 million as of June 30, 2024. The fund balance restricted for Underground Storage Tank Indemnification is \$442.7 million as of June 30, 2024 and based on the actuarial analysis as of June 30, 2023 (report issue date November 27, 2023), the estimated unpaid loss was \$260.9 million for June 30, 2024.

Actuarial Presentation to the Board



Each December, the actuary presents its actuarial report to the Board.

\$

The actuarial report includes a recommendation of whether to change fee rates or keep them the same.



The Board discusses and votes on to accept the actuary's recommendation.

Conclusion

Today we reviewed:

USTIF's Authority to Conduct Actuarial Analysis

RFQ Process to Select an Actuary

USTIF's Annual Actuarial Report



Questions

Contact USTIF

By Telephone: 717-783-8093

By Email: ra-ustif@pa.gov

By Fax: 717-705-0140

Website Issues: websitesupport@ustifsupport.zendesk.com

Address: 901 North 7th Street

3rd Floor

Harrisburg, PA 17102

Website: https://ustif.pa.gov/

