## BID INFORMATION MEMORANDUM Bid to Result Bid Solicitation Erie Petroleum Route 8 BP 5901 Wattsburg Rd. (State Route 8) Millcreek Township, Erie County Erie, Pennsylvania 16509 PADEP Facility ID #25-26572; USTIF Claim #2002-0195(F)

USTIF understands and appreciates the effort necessary to prepare a well-conceived response to a bid solicitation. As a courtesy, the following summary information is being provided to the bidders.

Number of firms attending pre-bid meeting:	5
Number of bids received:	2
Number of administratively complete bids:	2
List of firms submitting bids:	Letterle and Associates, LLC
	Insite Group, Inc.

This was a Bid to Result bid and so price was not the most heavily weighted evaluation criteria. The range in base cost between the two evaluated bids was \$264,346.72 to \$318,271.95. Based on the numerical scoring, one of the two bids was determined to meet the "Reasonable and Necessary" criteria established by the Regulations and was deemed acceptable by the evaluation committee for USTIF funding. The claimant reviewed and selected the acceptable bid.

## The selected bidder was Insite Group, Inc.: Base Bid Price -\$318,271.95

The attached sheet lists some general comments regarding the evaluation of the bids that were received for this solicitation. These comments are intended to provide information regarding the bids that were received for this solicitation and to assist you in preparing bids for future solicitations.

## **GENERAL COMMENTS REGARDING EVALUATED BIDS**

- Because this Bid to Result RFB specified that the proposed work was to take the site to closure, *all* future anticipated costs to complete closure must be included in the Standardized Bid Form (Attachment B to the RFB). The RFB specifically stated that: "...Bid costs will be evaluated solely on the basis of the cost information presented in the Standardized Bid Form..." It was also stated "...the total fixed price bid must include <u>all</u> <u>costs</u>..." [emphasis added]. Only those activities identified in the Standardized Bid Form were considered by the evaluation committee.
- Some bids proposed nested vapor wells pairs without adequately explaining the necessity or appropriateness of such wells.
- Some bids did not include language for petitioning PADEP to abbreviate attainment sampling period after four quarters if SHS-MSCs/RUA attainment can be demonstrated.
- Some bids did not offer an adequate interpretation of the conceptual site model (CSM) based on existing historical data contained in the reference documents.
- Some bids did not adequately discuss how proposed remediation of the saturated zone would address soil vapor issues in the overburden.
- Some bids did not adequately describe how unanticipated or inconclusive pilot test data would impact full-scale implementation of the proposed technology / plan.
- Some bids established relatively narrow interpretation of "acceptable" anticipated pilot test results.