

BID INFORMATION MEMORANDUM
Fixed Price Competitive Bid Solicitation
Buffalo Valley Supply Corp.
660 Saint Mary Street, Lewisburg, Union County
PADEP Facility ID #60-10959; USTIF Claim #1996-102(M)

USTIF understands and appreciates the effort necessary to prepare a well-conceived response to a bid solicitation. As a courtesy, the following summary information is being provided to the bidders.

Number of firms attending the pre-bid meeting:	26
Number of bids received:	13
List of firms submitting bids:	Alternative Environmental Solutions, Inc. Apex Companies, LLC BlackRock Environmental, LLC Converse Consultants Groundwater & Environmental Services, Inc. Groundwater Services International, Inc. KU Resources, Inc. Liberty Environmental, Inc. MIG Environmental Mountain Research, LLC Skelly and Loy, Inc. Sovereign Consulting Inc. URS Corporation

This bid was set up as a mixture of fixed prices per ton and fixed prices by task (with standardized basis amounts where applicable for bid comparison purposes) with a small fraction of estimated time and materials cost categories. Since a large fraction of the work/costs was in one of the fixed categories, price was the most heavily weighted evaluation criteria. The Estimated T&M Extras were not included when comparing costs but were a small fraction for each bid. The range in compared cost between the 13 evaluated bids (excluding Estimated T&M Extras) was \$177,956 to \$433,976 except for a single outlier at \$962,700.

Based on the numerical scoring, one of the bids was determined to meet "Reasonable and Necessary" criteria established by the regulations and was deemed acceptable by the evaluation committee for USTIF funding. The claimant reviewed and selected the acceptable bid.

The selected bidder was Alternative Environmental Solutions, Inc.:	
Comparison Bid Price (not including Estimated T&M Extras)	\$177,956.08
Estimated T&M extras:	\$5,086.85

The attached sheet lists some general comments regarding the evaluation of the bids that were received for the solicitation. These comments are intended to provide information regarding the bids that were received for this solicitation and to assist you in preparing bids for future solicitations.

GENERAL COMMENTS REGARDING EVALUATED BIDS

- Some bids planned to use PID screening levels as high as 100 ppm. For this Site, lower screening levels are likely to be appropriate given the shallow water table, the sharp delineation between the edge of the SPL extent and the edge of the SHS/MSC extent, and the high cost and/or infeasibility of returning to re-excavate more soil later or to implement post-excavation groundwater remediation.
- One or more bids specified use of 1" or ¾" diameter wells at locations that would be used for future DOA sampling. PaDEP generally prefers or requires (to the extent feasible), wells at least 2" in diameter for DOA sampling and many bid responses did specify 2" diameter wells in the areas with no full size rig access.
- Bidders should avoid overly narrow, restrictive, or generally unreasonable assumptions. One or more bidders included unreasonable assumptions including one that referred to the bidders standard terms and conditions which included items that would be unacceptable for this project and/or for USTIF funded work in general (i.e. specifying use of the "governing law" from a state other than Pennsylvania).